



**Peter Stahl** is a certified financial planner™ and president of Bedrock Business Results. He has 30 years of experience in the financial services industry where he has built a recognized track record of integrity and success. He has delivered training and resources to financial advisors and their clients across the United States and internationally.

In 2012, Peter founded Bedrock Business Results LLC, a consulting firm designed to help individuals understand their health care challenges during retirement and to equip them with solutions. Author of *Top of the First – The Convergence of Health Care and Financial Planning* and sought after speaker, Peter makes navigating through a complex and ever-changing health care landscape comprehensible to all.

Peter is also founder of WealthWatch, an innovative training and resource center on retirement health care issues. [www.yourwealthwatch.com](http://www.yourwealthwatch.com)

Peter lives with his wife and five children in the Philadelphia suburbs.

# The Convergence of Health Care & Financial Planning

---

1. Concern about health care costs has emerged as pre-retirees' top concern
  2. Health care is a major topic in our nation
  3. Financial Advisors who are equipped to address this issue have a unique opportunity to build trust, gather assets and cement client relationships
- 

## Content Includes:

- Estimating Retirement Health Care Costs
- Medicare
- Health Savings Accounts
- Custodial Care
- Changing Accumulation Strategies
- Retirement Income Considerations
- Resources for Advisors and Clients

**CFP® & CIMA® CE Credit**