

Biography

Brian Doherty

Brian Doherty was born in Boston, MA and moved to Syracuse, NY when he was just a child. He grew up there with his two brothers, two sisters and loving parents. He moved to Albany, NY in 1992 where he currently happily lives with his family.

Brian began his career as a financial advisor with Dean Witter. Throughout his 25 years in the financial services industry, he has held various management positions with several financial institutions including President and CEO of Key Bank's investment subsidiary, Key Investments, and Vice President and National Sales Manager for New York Life's Retirement Income Security Division.

Currently, Brian is President of Filtech, a consulting company specializing in Social Security claiming strategies. Brian has been a featured speaker for major and regional banks around the country, including Bank of America, Chase Manhattan, Wells Fargo, US Bank, SunTrust, PNC, Key Bank, Fifth Third, Regions and Bank of the West. He has also presented for Merrill Lynch, Morgan Stanley, Raymond James, and Linsco Private Ledger (LPL).

Brian is the author of the award-winning book, *Getting Paid to Wait*, the creator of the Paid to Wait Social Security Calculator and a national speaker on the topic of Social Security. Formerly he was President and CEO of Key Investments and also National Sales Manager for New York Life's Retirement Income Security Division. With over 30 years experience in the Financial Services Industry, Brian has trained thousands of financial professionals on Social Security claiming strategies and advised hundreds of retirees.

Brian graduated from Syracuse University with a MBA in Finance and received his BS in Accounting from Elmira College.