

About Moore Solutions

Steve Moore, President

Steve is a “resultant” who focuses on bottom-line performance. In this capacity, he helps business teams develop the goals, strategies, processes and action plans to drive customer satisfaction and create exciting business results. For 25 years Steve has engaged teams with his proprietary High Speed Strategic Planning program, which has been recognized as the number one offering in the financial industry.

His highly acclaimed book, [Ineffective Habits of Financial Advisors \(and the Disciplines to Break Them\): A Framework for Avoiding the Mistakes Everyone Else Makes](#), has helped thousands of financial advisors break from the status quo and create a practice that they truly desire.

Steve’s unique perspective is the result of:

- Coaching 1,400+ wealth management teams
- Twelve years of game planning in the NFL with the Buffalo Bills, Seattle Seahawks, and Los Angeles Rams
- Ten years helping Microsoft teams develop their product and go-to market strategies
- Directing an international consulting/training company
- Three years as Director of Practice Management for Russell Investment Group
- Continual study of leading-edge business practices and optimal performance psychology

Steve has a bachelor’s degree from the University of California, Santa Barbara, and a master’s degree in education from Seattle University.

A Visit with Steve Moore

<http://www.youtube.com/watch?v=aphK4OMCtHo>

This work has fine-tuned the way I run my practice and how I focus on my client’s expectations & results. I can truly say that I run my business like a business.

Scott Barkow, Raymond James & Associates

Thanks to your interactive approach to training we experienced clarity in vision and strategies and tactics to achieve our goals.

Volney F. Morin, Jr. W.F. Stevens Financial Advisors, LLC

My company, The Savant Group, reached the billion-dollar milestone on 9/30/2007, thanks in part to the tough advice Steve Moore provided us over the years.

Tom Burkhardt, The Savant Group

Working with Steve Moore over the last decade has created a fundamental shift, and improvement, in the way we do business.

Russell T. Hill, Halbert Hargrove, Fiduciary Investment Management